



HOME BUILDERS
ASSOCIATION
— of —
METRO DENVER®

HBA of Metro Denver Member Discounts

What Else Is In It For You?

You may be thinking, “The HBA provides many services and programs that benefit my company and the industry - improving our ability to responsibly meet the housing needs of the community - but are there any perks, like discounts, that come with my membership?”

In fact, the HBA, CAHB and NAHB have teamed up with a multitude of service providers to offer you significant discounts on the many services vital to the daily operations of your organization. These discounts include:

✓ **Reduced cost/rebated general liability insurance coverage for builders & trades**

The unique partnership between the Colorado Association of Home Builders and Willis and Crump Insurance has produced a specialized insurance package for the General Contracting and Sub Contracting trades which boasts competitive pricing and enhanced coverage. By combining the size and strength of the CAHB Membership with the risk management expertise of Willis and Crump, we are able to offer our clients a truly improved insurance product.

Contact Jon Lindstrom of Willis and Crump at 303-765-3635 or email jon.lindstrom@willis.com

✓ **Discounted monthly mobile telephone services provided by Verizon Wireless**

The HBA, in conjunction with Verizon Wireless, is now able to provide qualifying members a multitude of extensive mobile phone benefits which include:

- 22% off Monthly Access Calling Plan fees
- Unlimited Wireless Email for only \$20/month
- 35% off eligible Verizon Wireless accessories

Contact Rossi Finegold of Verizon Wireless at 303-918-8000 or email rossi.finegold@verizonwireless.com

✓ **Business telecommunications & IT services at a reduced rate provided by CBeyond**

Cbeyond is the voice and broadband Internet provider built exclusively to serve small to mid size businesses. Working exclusively with this entrepreneurial class of customers, Cbeyond provides customized packages and their unique customer support to your business. Their local, long distance and Internet packages, anytime account management, and industry-first VoIP platform give small businesses the communication tools that big businesses enjoy - at a discounted and affordable price to HBA members.

Contact Hayley Bakst of Cbeyond at (303) 261-1920 or email hayley.bakst@cbeyond.net

✓ **Discounted worker’s compensation packages and credits provided by Willis HRH**

Comprehensive workers compensation packages are no longer an optional service in the world of general contracting, but a necessity. Willis HRH and the Colorado Association of Home Builders has come together to create a package which includes at flat 5% discount on comp rates and up to an additional 25% in schedule credits for hard-working members just like you.

Contact Jon Lindstrom of Willis Corp at 303-765-3636 or email jon.lindstrom@willis.com

✓ **They have the WHAT, WHY, and HOW of green building: GREEN BUILDING ADVISOR**

GreenBuildingAdvisor.com is the most comprehensive source for green building information available. Because it comes from the publishers of Fine Homebuilding and Environmental Building News, it’s information you can trust. The Green Building Encyclopedia, Construction Detail library, and Strategy

Generator are organized the way you build a house, putting the information into context. As a member benefit, HBA members will receive a 33% discount off the regular annual subscription price to GBA Pro, GreenBuildingAdvisor.com's website subscription.

Contact Daniel Morrison, Managing Editor, dan@greenbuildingadvisor.com, 203-304-3325. Or sign up today at www.greenbuildingadvisor.com

✓ **Sherwin-Williams® has partnered with the Home Builder Purchasing Program**

At Sherwin-Williams® we're proud to be the number one preferred paint brand among home builders. We're committed to helping you get the job done faster, better and more economically. In fact, no other paint company gives you more solutions for our unique challenges. One source for paints and supplies, innovative products, personal service and local responsiveness, color and design services like the Homescapes® Exterior and Color Collection customized for your homes.

For more information or to find a store near you, call 1-800-4-SHERWIN or visit Sherwin-williams.com
To access HBPP exclusive pricing go to: www.mynpp.com or call 800-810-3909

✓ **2010 GM \$500 Private Offer**

Compliments of GM, an exclusive automotive manufacturer of the National Association of Home Builders (NAHB) and the HBA, **Stevinson Chevrolet** is pleased to extend to HBA members this private offer of \$500 toward the purchase or lease of most new GM vehicles.

Available through January 3, 2011

- Purchase or lease a new 2009, 2010 or 2011 model year Chevrolet, Buick, or GMC passenger car and light-duty truck, van or SUV*
- *Excludes Chevrolet Camaro, Chevrolet Corvette ZR1, Cadillac, Hummer, Pontiac, Saab, and Saturn vehicles and medium duty trucks.

It's easy to combine this offer with most current consumer GM Incentives**

- Find out how this offer can get even better when combined with other GM Incentives.
 - Combine this offer with the National Fleet Purchase Program (FVX) or the Retail Alternative – plus \$250 offer at time of delivery.
 - Find out more about combining this offer with GM Business Choice.
- ** Incentives are subject to change. This offer may not be combined with other private offers. Offer is not valid on prior purchases.

Contact Hank Evers at 720-635-6843 or hevers@stevinsonauto.com

✓ **TalentWise™ has partnered with the Home Builder Purchasing Program**

TalentWise offers affordable, accurate, comprehensive and customizable employment and drug screening solutions designed especially for companies in the home building industry. They help companies like yours quickly and cost effectively implement automated employment and drug screening to shorten turnaround time, lower cost, and reduce risk of making a bad hiring decision. With TalentWise, your screening results will be accessible securely online, eliminating paper from your screening process. TalentWise was **ranked #1 in the industry this year and #1 in Customer Satisfaction the last two years** by HRO Today magazine, and has served thousands of satisfied customers who would recommend this service.

To access HBPP exclusive pricing go to: www.mynpp.com or call 800-810-3909

With all the benefits available to HBA members, including discounts that amount to dramatic annual cost savings, it is easy to see why the vast majority of home builders in the metro Denver region confidently call themselves our members.

Call the listed contacts today to hear more about these exciting benefits!

For additional information on the Home Builder Purchasing Program Preferred Partner Program, please call 1-800-810-3909 or e-mail customerservice@mynpp.com.

Also be sure to check out the many cost saving opportunities at www.nahb.org, search Member Discounts.